

5 Steps to a successful air conditioning/climate control purchase!

Creating the climate that suits your needs can be a complex matter. As an accredited installer, Constant Cooling will assist you in designing the right systems and selecting the right equipment.

Step One

Once you have contacted us, one of our Sales Consultants will visit your premises and establish your requirement. There are a number of factors to consider:

- The right climate. Do you want cooling only, ventilation and/or heating?
- How many rooms/areas do you require climate control for?
- What are the functions of the spaces, bedroom, office, shop? Each requires a different choice of equipment, for function and appearance.
- Our consultant will establish the capacity requirement. A system with too high capacity will lead to draught, fluctuating temperatures and high energy bills. With a too low capacity you will never reach the desired temperature.
- The positioning of the outdoor unit can impact equipment selection and must be accessible for maintenance and on a solid base.
- The positioning of the indoor unit will be determined by free wall space or ceiling void. Additionally, as each style of unit has its own distribution pattern the wrong location may lead to draught, sound or reduced efficiency.
- The consultant will also consider the appropriate filtration required and recommend the correct filtration type.

Step Two

Following our Sales Consultants site visit, you will receive our recommendations and a quotation for your consideration. To assist you in your decision making process, we are able to arrange for you to visit our sites and locations that will have the same type of equipment already installed. The purpose of this is to show what the equipment will look like once installed on your premises, and allay any concerns you may have about noise, function or design. We are also able to introduce you to highly reputable organisations that will offer a number of lease rent, or lease buy options.

Step Three

Once we have received your written instructions to proceed, our Implementation or Project Manager will confirm installation dates. Our installation teams are accustomed to working in a variety of environments including occupied offices, private homes, hospitals, prisons and schools. It is worth noting that all our installation, service and maintenance engineers are all police checked.

Step Four

Once the installation is complete, an engineer will fully commission the equipment and issue a commissioning report to you. You will then receive training in the operation of your equipment and be issued with operation manuals.

Step 5

One month after the equipment has been commissioned you will be contacted to make sure the system is meeting with your requirements and your users are comfortable with the new climate!